

## ▶ 1031 EXCHANGE DEFINED

Section 1031 of the IRS tax code offers real estate investors one of the last great investment opportunities to build wealth and save taxes. By completing a 1031 Exchange, an investor (taxpayer) can defer the capital gains taxes recognized on selling investment property by reinvesting those proceeds into another like-kind investment property. The regulations that govern 1031 Exchanges are very specific and must be followed to have a successful exchange.

## ▶ REASONS TO EXCHANGE

- Defer Taxes: Federal, State, 3.8% Healthcare & Gain Due to Depreciation
- Diversify or Consolidate a Real Estate Portfolio
- Increase Cash Flow
- Switch Property Types (Land, Industrial, Multi-Fam, Office, Retail, Residential, Easements)
- Get Into Other Real Estate Markets (Exchange Anywhere within the U.S. & Territories)
- Build & Preserve Wealth
- Set Up Heirs for the Future (Estate Planning: Stepped Up Basis)
- Increase Purchasing Power

## ▶ IMPORTANT 1031 CONCEPTS

- Purchase Equal or Greater in Value (Less Non-Reoccurring Closing Costs)
- Use ALL of the Equity & Replace the Value of Debt
  - » Debt Can Be Replaced with New Debt, Seller-Financing and/or Cash
- Identify Replacement Property within 45 Calendar Days of the Close of Escrow & Complete All Purchases within 180 Calendar Days of the Close of Escrow
- IPX1031 Can Handle All Types of 1031 Exchanges, Including: Delayed, Reverse & Build-to-Suit
- Maintain the Same Taxpayer Throughout the Exchange
- Partnership & Related Party Issues
  - » IPX1031 Has Strategies to Assist

## ▶ WHY IPX1031

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| <ul style="list-style-type: none"> <li>• Owned by Fidelity National Financial (NYSE: FNF)</li> <li>• Nationwide Locations</li> <li>• \$100M Fidelity Bond</li> <li>• \$30M E&amp;O Insurance</li> <li>• \$50M Written Performance Guaranty</li> </ul> | <ul style="list-style-type: none"> <li>• Segregated Accounts</li> <li>• Knowledgeable Staff</li> <li>• Attorneys &amp; Certified Exchange Specialists (CES®)</li> <li>• Full Service Qualified Intermediary</li> <li>• Superior Customer Service</li> </ul> |
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Please contact us for further information or to discuss your specific 1031 situation.

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